Appl. No. Filed

: Unknown : Herewith

10/538225

JC17 Rec'd PCT/PTO 06 JUN 2005

AMENDMENTS TO THE CLAIMS

1. (currently amended) A computer system for managing business—data relating to the performance of an enterprise, comprising:

a plurality of terminals (1000) each having a user interface for displaying data to a business person of the enterprise;

a communications network (2000) to which said terminals (1000) are connected; and

a database (4000) storing a database of historical business data comprising values of each of a plurality of indicators at a plurality of points in time, said indicators including raw business data; and

--- characterised in that the system further comprises;

at least one computer programmed configured (6000)—to receive real-time events comprising new values of a plurality of said indicators comprising new raw business—data from one or more external sources—(6000); and

programmedconfigured (5000)—to combine the new raw business—data with selected historical business data from said database (4000)—to calculate at least one value of a business metric therefrom, so as to provide real-time event-driven values of the metrics.

- 2. (currently amended) A system according to claim 1, in which said at least one computer is arranged to repetitively calculate an actual, expected and predicted value of said metric from selected historical business—data from said database (4000)—so as to provide realtime actual, expected and predicted values.
- 3. (original) A system according to claim 1, in which said at least one computer is arranged to store one or more rules operating on said real-time event-driven values and/or said real-time actual, expected and predicted values in accordance with predefined conditions, and to execute said rules in event-driven fashion when said values change.
- 4. (original) A system according to claim 1, in which said at least one computer is arranged to store one or more target values and to compare said real-time event-driven values and/or said real-time predicted values with said target values.

Appl. No. : Unknown Filed : Herewith

5. (original) A system according to claim 1, in which said at least one computer is arranged to store one or more alert definitions causing a signal to be sent when a said rule is met.

6. (original) A system according to claim 5, in which said at least one computer is arranged to send a message to a terminal selected in dependence on the nature of the alert.

7. (original) A system according to claim 6, in which the message is an email message.

8. (original) A system according to claim 7, which is arranged to open a discussion thread under predefined conditions, and involving a predefined group.

9. (currently amended) A system according to claim 1, <u>further</u> comprising means for generating a real-time-updated graphical user interface to display data selected from said real-time event-driven values and/or said real-time actual, expected and predicted values and/or said raw business data and/or said alerts.

10. (currently amended) A computer program product for causing readable medium at said at least one computer to implement at least part of the system of claim 1, wherein said computer readable has a program which configures said at least one computer to combine said new raw data and calculate said at least one value of a metric.

11. (currently amended) A <u>computer implemented</u> method <u>forof</u> understanding the impact on an organization's of new transactions, events or changes in data, the method using a computer system, the method comprising:

defining metrics which describe the performance of an organization, corporation, team or group, or business process;

storing historical values for the metrics;

defining goals for the current and future performance as measured by the metrics;

projecting the likelihood of targets being achieved in the future;

testing, improving and/or optimizing performance of one or more metrics;

Appl. No.

Unknown

Filed

Herewith

detecting the significance of a transaction, event or change in data;

performing an action in response to the step of detecting the significance of a transaction, event or change in data; and

distributing collective understanding of the meaning and significance of a metric, transaction, event or change in data across an organization, corporation, team or group.

12. (currently amended) The method of claim 11, wherein the substep of defining metrics which describe the performance of an organization, corporation, team or group, or business process, includes one or more of:

definition of metrics by an expert operator of the computer system to establish standard metrics for an organization, corporation, team or group, or business process;

definition of metrics by a-business an operator of the computer system to establish metrics for an organization, corporation, team or group, business process or personal use.

13. (currently amended) The method of claim 11, wherein the substep of defining targets for the current and future performance as measured by the metrics includes:

definition of goals by an expert operator of the computer system to establish standard goals for an organization, corporation, team or group, or business process; and

definition of goals by a business operator of the computer system to establish targets for an organization, corporation, team or group, business process or personal use.

- 14. (currently amended) The method of claim 11, wherein the substep of projecting the likelihood of goals being achieved in the future includes forecasts performance and ranges of potential likely performance.
- 15. (currently amendedl) The method of claim 11, wherein the substep of optimizing performance of one or more metrics includes one or more of:

detecting relationships between different metrics;

use of the computer system to calculate optimal values for goals which have a relationship with the metric or metrics to be optimized;

Appl. No. : Unknown Filed : Herewith

development of scenarios to simulate performance under certain circumstances.

16. (currently amended) The method of claim 11, wherein the substep-of-detecting the significance of a transaction, event or change in data includes one or more of:

likelihood of achieving a goal or not;
recalculation of forecast performance;
recalculation of optimal goal values;
notifying an operator of the computer system that the detection has taken place; and

interpretation of why the transaction, event or change in data is significant.

17. (currently amended) The method of claim 11, wherein the substep-of-performing an action in response to the step of detecting the significance of a transaction, event or change in data includes one or more of:

notifying a user or groups of users of the computer system; storing status information to reflect the priority of action; storing information on the action taken; storing status information after the action has been taken; and correlating previous actions taken with performance and achievement of goals.

18. (currently amended) The method of claim 11, wherein the substep-of-distributing collective understanding of the meaning and significance of a metric, transaction, event or change in data across an organization, corporation, team or group includes one or more of

storing annotations, comments and threads of discussion;

linking of annotations, comments and threads of discussion to metrics, targets and forecasts;

publishing metrics, goals and forecast performance across an organization, corporation, team or group;

publishing annotations, comments and threads of discussion across an organization, corporation, team or group.

Appl. No. : Filed :

Unknown Herewith

19. (currently amended) The method of claim 11, wherein the substep of monitoring performance of one or more metrics includes one or more of:

the automatic calculation of a previously defined dimension on the metric;

the automatic creation by the system of additional individual level metrics as new instances of the dimension are added, without any operator involvement; and

the automatic interpretation of this new metric over time;

wherein the automatic calculation of expected and forecast metrics, including but not limited to, the calculation of expected time of arrival at certain goal points or points in a process.

20. (currently amended) A method forof enabling business men or womenusers, without day to day support from expert computer operators, to configure a system, the method comprising:

creatinge user interfaces for displaying data, including but not limited to metrics, goals, forecast performance, alerts, annotations, comments and threads of discussion using graphical and non-graphical displays;

publishing user interfaces across an organization, corporation, team or group in different formats, including but not limited to web based formats, documents and third party electronic document formats; and

schedul<u>ing</u>e automatic publishing and distribution based on specified time intervals or defined business rules and alerts.

- 21. (currently amended) A computer system for managing business—data relating to the performance of an enterprise, comprising:
- a plurality of terminals (1000) each having a user interface for displaying data to a memberbusiness person of the enterprise;
 - a communications network (2000)-to which said terminals (1000)-are connected; and
- a database (4000) storing a database of historical business data comprising values of each of a plurality of indicators at a plurality of points in time, said indicators including raw business data; and
- --- characterised-in that the system further comprises;

Appl. No. : Unknown Filed : Herewith

at least one computer <u>programmed_configured</u> (6000)-to receive new values of a plurality of said indicators comprising new raw business data from one or more external sources (6000); and

programmed configured (5000)—to calculate a plurality of predicted current values of a business-metric from selected historical business-data from said database—(4000), so as to provide a real-time predicted current model of the performance of the enterprise.